# Global eCommerce platform provider

eCommerce delivery options

🥎 Remote: France & Germany



### REMOTE RESEARCH OPENS UP FRANCE & GERMANY

- Remote research delivered giving access to participants across France and Germany.
- Rich insight about attitudes and behaviours relating to eCommerce delivery
- Actional recommendations to improve the prototypes
- Real-time viewing in English or local language



# THE BRIEF

The Client was considering enhancing their software platform in the area of collections and deliveries. In order to inform these advancements, they wanted to understand how consumers in France and Germany currently use collection options when shopping online. They had also created a prototype to demonstrate a potential proposition and wanted to evaluate that. Finally, they wanted the audience to be recruited from across Germany and France so that there was broader representation.

# **RUNNING THE RESEARCH**

The research contained a number of elements that needed to be considered and carefully planned. The sessions would be a combination of discovery and evaluative research. They would also need to be run remotely in order to be cost and time efficient – traveling around France and Germany was not practical. The participant would be using either a mobile device or laptop, their own, and the prototype would be customised to reflect their actual location to deliver a realistic experience.

An additional dimension was that the client team wanted to view the sessions and so we would need simultaneous translators for each country and the ability to broadcast the English audio channel alongside the session video.

The key project attributes were:

- Viewing the research: we selected a software platform that allowed the participant to share their screen and camera with us on either mobile or laptop. "Observers" from the client team viewed the research live.
- English audio: A separate audio channel using a cloud-calling service broadcast the translator audio. The client team observers could choose whether to listen in local language or the translated English audio.
- Participant recruitment: Recruitment was completed ahead of the research so that the prototype customisation could be completed. We also needed the participant to set themselves up on the research platform ahead of the session and iron out any technical issues.







The screen sharing interface, shown below, allows the participant's face and screen to be seen. It also provides a chat window where the client team and share questions and make comments.



Remote user experience research

Participant remote – at home or work

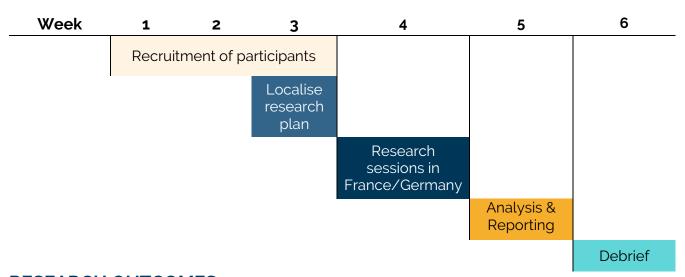
Moderator remote

Client team remote

Translator remote

# **PROJECT TIMELINE**

The project was planned so that both Germany and France would run the same week but on different days so that the client team could view all the sessions.



# **RESEARCH OUTCOMES**

Following the session moderation, we carried out an initial debrief with the client team about what we had observed that day, collecting their input also. We also provided a summary of the key findings by email so the client team could start work immediately on changes to the prototypes.

#### These are some of the key areas of insight we uncovered for this project:

- Participants appreciated the flexibility, convenience and freedom that collection options provided to them, often over store pickups.
- People preferred collection points that were along their daily routes and selected location then opening times in order of preference.
- Participants moved smoothly and quickly through the prototype without much support.
  - There was feedback about the presentation of instructions and the need to ensure they looked authentic

"[this] gives me the freedom to pick up my order when I like to do it"



o There was also a slight mismatch of expectations when using the map

Both the French and the German reports contained nearly 50 pages of analysis. They also provided actionable recommendations for improvements to the prototype and future considerations relating to the overall proposition. Alongside the reports we provided the session video both with native language (French or German) or with the translator audio edited in.

Fundamentally, there is little difference methodologically between face-to-face in-person research and face-to-face remote research. There are additional considerations that need to be addressed during participant recruitment and technology requirements to ensure the viewing experience is good. And there are significant benefits to conducting research remotely, such as:

- Lower costs as there is no need for expensive research facilities
- Wider geographical coverage is possible
- The timeframes are more flexible
- It is easier to recruit hard to reach participant profiles

#### **WORKING WITH US**

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Projects are run by senior UX consultants who have all been accredited for their capabilities, education and experience through our Accredited Practitioner Programme. Our UX consultants are located around the world and we can provide services in almost any country, language and culture.

Here is what our consultant [name name] had to say about her experience of running of this project

If you have a project in mind or want to learn more about how we can help:

**Get in Touch** 



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